



# Best Team Building Ever!

1 Dec to 30 Jan 2021

**Jom Pergi Caliph 1st Team Building**

Lokasi  
**Rahsia**

Tarikh  
**1st Quarter 2021**

**Hanya 3,000 ACE**  
**One Case Only**

## Terms & Conditions

Mesti one case with average premium size 3k and above

All products

All Terms

Regular top up 100% counted

Case below 3k not counted

Case must be submitted and approved during contest period

# 2020 Team Building Terms & Conditions

Contest Period : 1st Dec 2020 – 30th Jan 2021

## Eligibility

All Ranks

## Requirements

1. The requirements and rewards for the 2020 Best Team Building Ever are described in **Table 1**.

Table 1

Category	ACE Requirement	No. of Cases	Rewards
Personal Sales from All Rank	RM 3,000	1	1 Ticket to Best Ever Team Building

2. All rank include Agency Executive and Agency Director's Personal sales category.
3. Further details on the reward payout and No of cases calculations are as follows:
4. Each New Agency Executive recruited will have **FULL 3 months** to qualify for the contest.
  - ▶ All Product counted except DTC Product.
  - ▶ All short pay product with paying term less than 10 years is counted.
  - ▶ To qualify for the contest, agent must submit RM 3,000 ACE for 1 case.
5. Further details on the validation requirements are as follows:
  - ▶ All cases must be submitted and set in forced within contest period.

## General Provisions

1. Production and/case count for new business cases which are found to be reduced or cancelled within the contest period shall be adjust accordingly. If the reduction or cancellation happen after the end of the contest period, the adjustments shall take place in the period where such an event occurs. This will cause the ACE entitled will be recalculate accordingly and may affect qualification for incentives accordingly.

# 2020 Team Building Terms & Conditions

**Contest Period : 1st Dec 2020 – 30th Jan 2021**

2. Similarly, any incidents of Replacement of Policy (ROP), lapsed, cancellation from Inception (CFI) or Free Look Cancellation (FLC) will be applied on the date on which the incident occurred. The application will not be backdated to the policy's initial captured date.
3. Only new business cases originally credited to agent will be counted.
4. Agent who are terminated for one reason or another during the contest period will automatically cease to participate in the contest.
5. Qualifier who are terminated by the Company before the rewards are disbursed, will have their rewards forfeited.
6. Rewards won by qualifiers are not transferable.