

# CALIPH

M E M O

DATE	OCTOBER 27, 2020
MEMO NO.	CALIPH/GEN/2020/005

TO	AGENCY DIRECTORS & AGENCY EXECUTIVES
FROM	GROUP AGENCY DIRECTOR
CC	CHIEF AGENCY OFFICER, BUSINESS DEVELOPMENT OFFICER & ASSISTANT BUSINESS DEVELOPMENT OFFICER

**SUBJECT: NEW RECRUITS MUST HAVE ONE CASE BEFORE CODED**

Kindly be informed that effective from 27 October 2020, all new recruits must have one case before they could get their agent codes.

Prospect agent should prepare one case before he/she is coded, and submit the case under his/her code once coded. The agent should not submit his/her own case as his/her first case.

Agent code will only be provided when it is confirmed that the agent has provided one case to be submitted under his/her code. We will be monitoring the agent for one week after he/she is coded.

No shortcuts for success. Let's strive together!



MOHD HAMZAVI BIN MD ZAIN



# Announcement

---

**All New Recruit Must Have  
One Case Before Coded**

**Effective 27 Oct 2020**

